

Value Creation In Middle Market Private Equity

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Value Creation In Middle Market

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Middle Market Methods™ offers a toolbox of cultural, growth, and efficiency value-creating solutions to portfolio companies of private equity firms. The premise is that best practice adoption correlates with a smoother ride during the investment hold period, resulting in higher exit multiples.

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"Before five years ago, the driver of value creation in private equity was predominantly financial engineering and M&A," says Dan Hawkins, founder and president of Summit Leadership Partners. "But today, the growth engine of many of these middle-market companies is their talent and their organizational capability."

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Value Creation in Middle-Market Buyouts: A Transaction-Level Analysis John L. Chapman American Enterprise Institute 1150 17th St. NW Washington, DC 20036 1.202.419.5207 John.Chapman@AEI.org Peter G. Klein Contracting and Organizations Research Institute University of Missouri 135D Mumford Hall Columbia, MO 65211 1.573.882.7008 pklein@missouri.edu

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Creating Value in Mid-Market Manufacturing through Transformation and Innovation ACG Chicago invites you to discuss the actively growing manufacturing sectors and explore the state of middle market manufacturing investment opportunities. These conversations will focus on M&A, technology, and emerging markets in the manufacturing industry.

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Lloyd Rogers, Riverside Partners, USA Building best-in-class companies in the middle market, while creating greater shareholder value, is both challenging and rewarding. This book contains many of the principles that Excellere Partners embraces in its own value-creation partnership model, and for good reason.

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